

Debt Capital Markets Products



SouthState|DuncanWilliams recognizes that community financial institutions need access to the same balance sheet and portfolio management practices employed by larger institutions. Our team of professionals are here to serve as your conduit to the capital markets. Serving as your channel to the capital markets, we can assist you in managing your day-to-day balance sheet needs both efficiently and competitively.

STRATEGIES TEAM

Our professional investment team helps financial institutions develop and execute effective investment strategies to help meet balance sheet needs, improve earnings, and manage risk. Because we are in constant contact with the financial markets, our investment professionals are aware of current trends and are able to offer a broad range of strategies.

TREASURY SERVICES

We offer a wide variety of treasury services to ensure that short and long-term balance sheet needs are met.

- Federal Funds Sweep Account
- Brokered CDs
- Federal Funds Accommodations
- Repurchase Agreements
- Derivative Instruments.

SAFEKEEPING AND BOND ACCOUNTING SERVICES

Our highly automated Safekeeping and Bond Accounting services are designed to simplify the investment back-office function of a community financial institution. Reports are web accessible, and our integrated infrastructure eliminates the need to notify different departments of investment activity. Our knowledgeable staff is focused on meeting our clients' expectations.

SouthState|DuncanWilliams utilizes our Insight Capital Markets platform, which offers customers the combination of automation and flexibility. Insight's Safekeeping functionality integrates trade processing and investment portfolio management. This highly automated infrastructure efficiently manages delivery of payables, receivables, and pledging details.

Our Bond Accounting services offer an extensive selection of reports providing details on accounting, performance management and regulatory compliance. We provide a complete SAE 16 review to document the adequacy of our Insight platform as well as surrounding operation controls.

ASSET LIABILITY SERVICES

Our Asset/Liability Management consultants help provide answers for hundreds of community financial institutions throughout the Southeast. From Asset/Liability service bureau reporting to consulting, we have the knowledge and experience to help you better understand and manage the interest rate risk embedded in your balance sheet.

SouthState|DuncanWilliams is proud to offer two reporting models for service bureau reporting:

- Institutions that desire simplified yet comprehensive risk analysis, can utilize Plan smith's call-report driven Bankers GPS model.
- For those that require more robust capabilities, including balance sheet strategies and what-if scenarios, the FI Cast A/L model is available.

BOND SCHOOL AND CUSTOMIZED EDUCATIONAL FUNCTIONS

SouthState|Duncan Williams offers Bond School sessions during the year, along with many individual sessions for clients offsite. Topics addressed within the sessions include:

- Cusip and Portfolio Level Risk Analysis
- Regulatory Considerations
- Asset/Liability management and the strategic connection between ALM and the investment portfolio